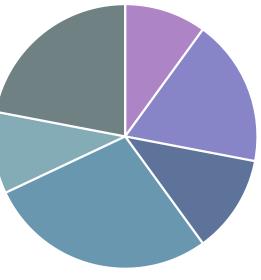
What is the most crucial challenge to speed up the take up of innovation?

Testing prototypes	10%
Finding business models	18%
Accessing first clients	12%
Engaging with private investors	28%
Finding entrepreneurs willing to cooperate	10%
Internationalisation	22%



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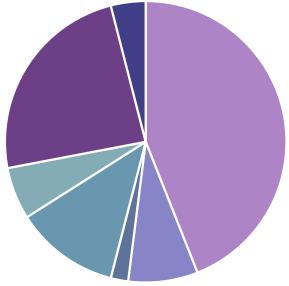
#ResearchInnovation

19 October 2017, Milan, Italy



In the research and innovation ecosystem, who is the most important actor?

Clusters	44%
Research centres	8%
HEI	2%
Technology transfer organisation	12%
Venture capital	6%
Incubators / accelerators	24%
Student associations	4%



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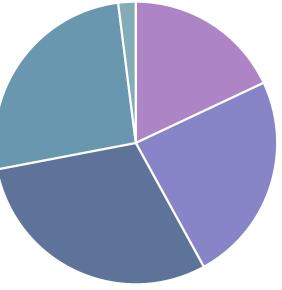
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Where is a regional authority the most efficient in boosting use of R&D results?

Providing proof of concepts funds	18%
Linking with research centres	24%
Promoting innovative public procurement outside the region	30%
Access to skills and competences	26%
Providing benchmarking data	2%



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What are the most critical issues to mainstream a practice into a better policy instrument?

Access to ready to use formats	2%
Lack of funds	8%
Need to change current set-ups	20%
Approval from policy bodies	32%
Convincing existing stakeholders	22%
Lack of competencies	8%
Data on impact	8%



