



One stop-shop to mobilise and support deep energetic refurbishment of private buildings

13 September 2019

AVEC LE SOUTIEN DE

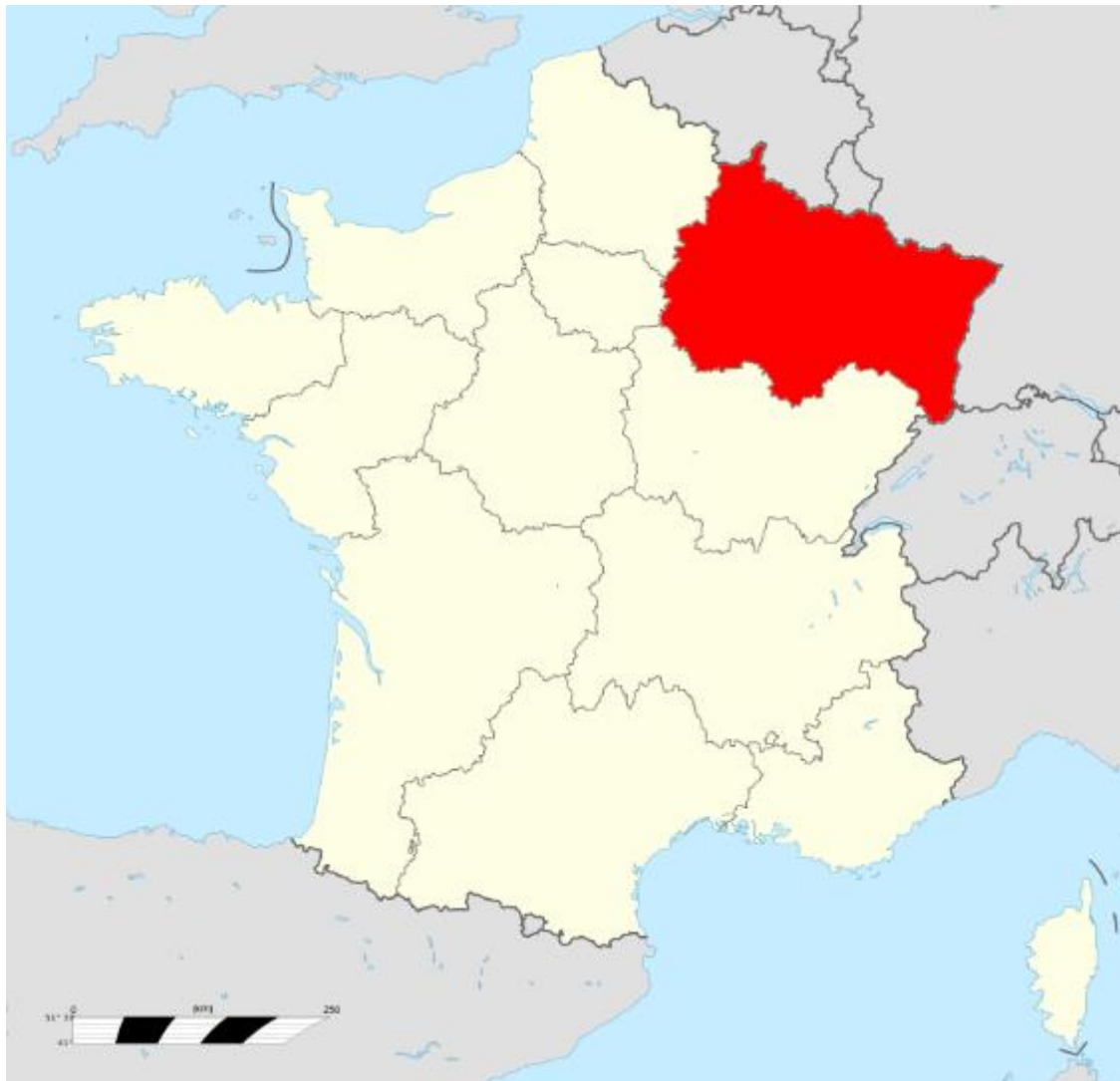
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Grand Est
ALSACE CHAMPAGNE-ARDENNE LORRAINE

Oktave benefited from the “Intelligent Energy-Europe” program initiated by the European Commission (EASME).

Who am I?



Grand Est

ALSACE CHAMPAGNE-ARDENNE LORRAINE

L'Europe s'invente chez nous

Why Oktave?

TODAY

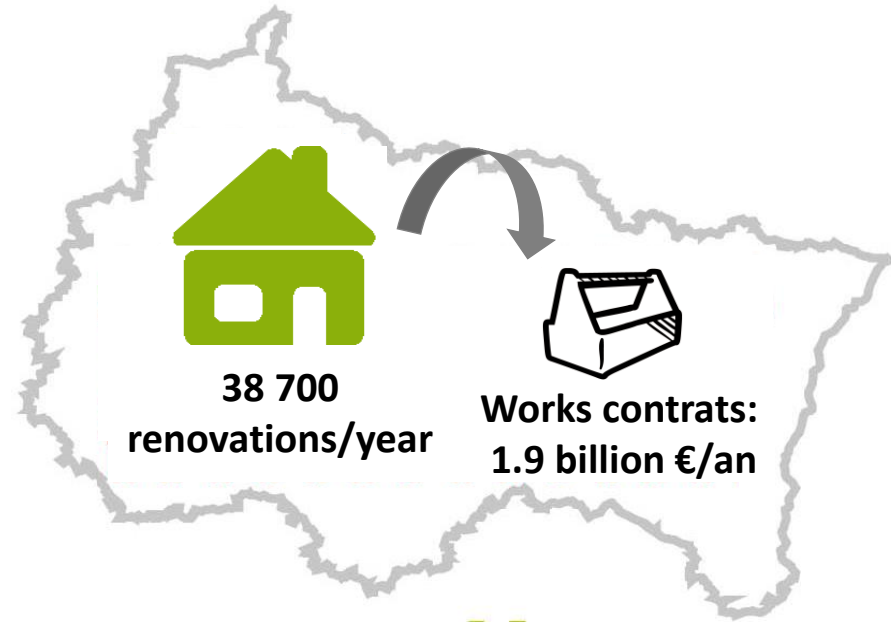


TOMORROW



Heating expenses:
2.5 billion €/year
(~2000€/house/year)

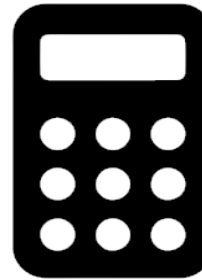
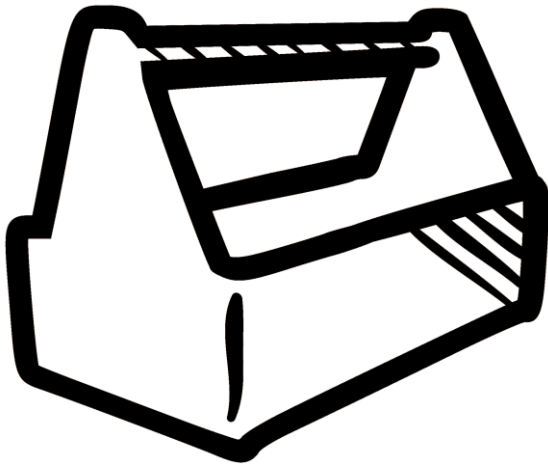
1.3 million houses



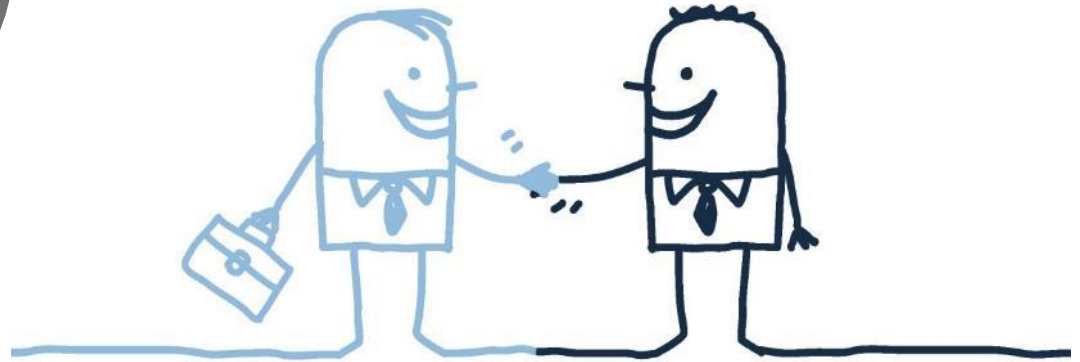
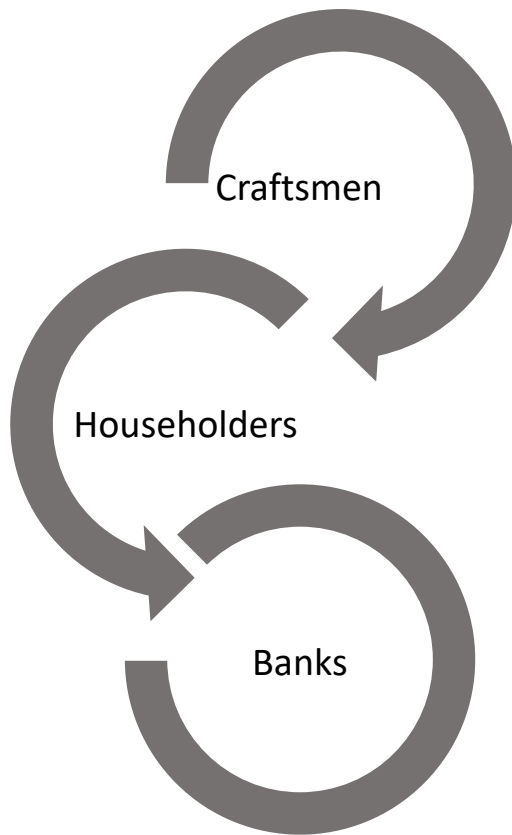
38 700
renovations/year

Works contracts:
1.9 billion €/an

Deep renovation offer all in one



How does Oktave work?



No structured offer for efficient renovation

PHASE 1 2012 ->2015

800 renovations at low
consumption building level
(Regions subsidies to Owners)

PHASE 2 2015 ->2018

Creation of the OKTAVE brand
100 Bâtiment Basse
Consommation (BBC)
renovations
200 trained craftsmen

Renovation at low
consumption building level
is possible

BUT

No structured offer for
efficient renovations

Massification of
renovations out of public
funds (direct subsidies)

Technical and financial skills
often dissociated

Oktave as a semi-public compagny

Created in July 2018

One Stop Shop Renovation
for the Grand Est

« all i n one » offer

Financial Engineering
&
Technical skills

A change of scale



Oktave SPC :

- sells the service
- employs the advisers
- references craftsmen

Communities:

- host advisers in their offices
- take into account Oktave in their own local networking activities



Technical competence

Partnership ability

**Communities' administrative
and financial competence**

Entrepreneurial spirit



200 craftsmen trained

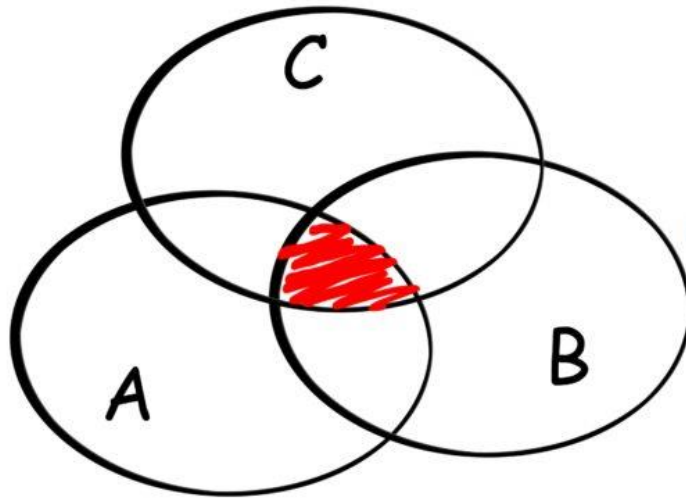
57 global renovations

114 partial renovations

€10,348,996 of energy works



How to replicate it?





Thank you!

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Union européenne



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