



Policy Learning Platform Online Discussion
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Potential analysis, cost structure & business model for a bio-waste to biogas plant



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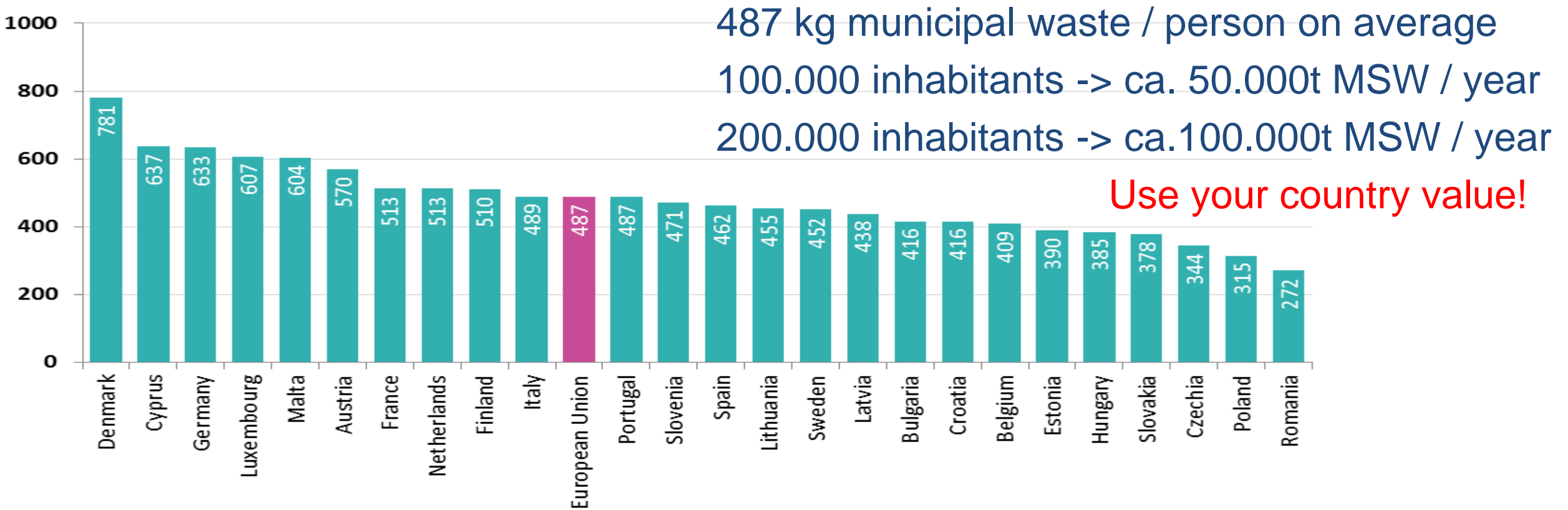


European Union | European Regional Development Fund

Ratio population / household waste generation



Municipal waste generated in the EU Member States, 2017
(kg per person)



Note: 2017 data are not available for Ireland, Greece and the United Kingdom



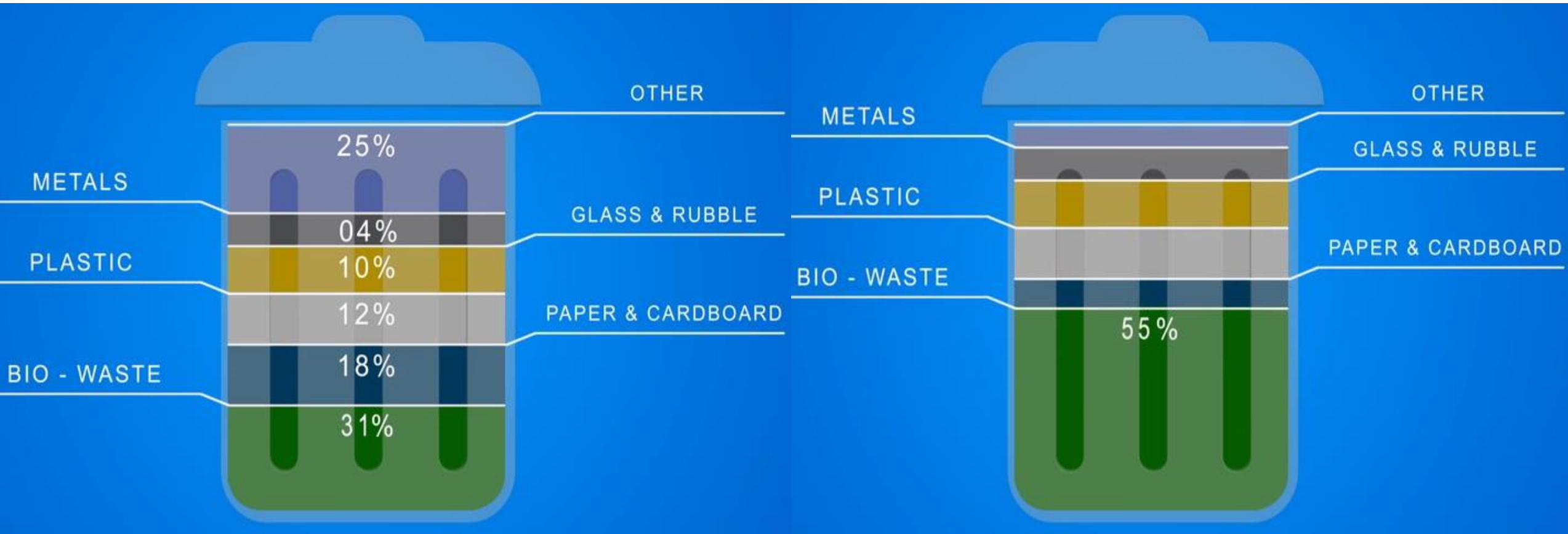
Ratio MSW / bio-waste

Northern Europe: ca. 30%

100.000t MSW -> 30.000t bio-waste

Southern Europe: ca. 55%

100.000t MSW -> 55.000t bio-waste





Theoretical vs empirical values for bio-waste

e.g. Cyprus: 637 kg MSW / capita / year

e.g. Limassol: 150.000 inhabitants -> 95.550t MSW / year

Southern Europe: 55% of MSW is bio-waste.

Check local waste composition analysis for more detailed estimate!

Theoretical amount of all bio-waste in Limassol: $95.500\text{t MSW} * 55\% = 52.525\text{t /year}$

Empirical values from countries with decades of experience in separate collection of bio-waste from households, such as Finland show: ca. 30% of bio-waste still end up in mixed household waste, even with good behavior training how to sort waste!

Thus, assume to collect max. 70% of all bio-waste = **36.500t / year separately collected from households**



Relation bio-waste / biogas / energy yield

36.500t / year corresponds to 100t / day, every day.

Feedstock	Daily Quantity [t/d]	Annual Quantity [t/y]	Organic dry matter [t/d]	Biogas Yield [m ³ /d]	Biogas Yield [m ³ /y]
Seperately collected bio-waste from households	100	36.500	30	14.700	5.365.500

Biogas use options:

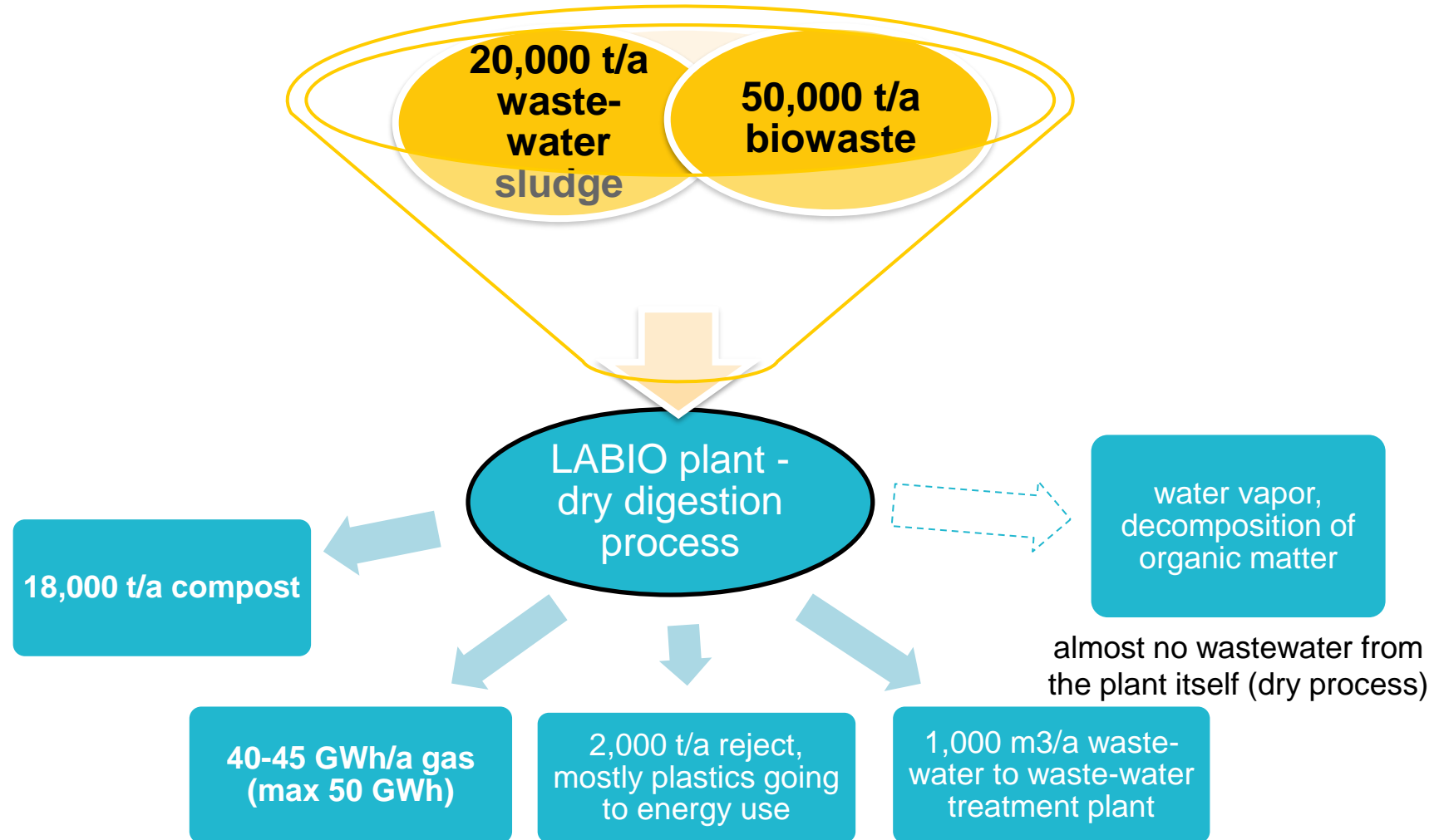
- Upgrade to bio-CNG and inject in gas grid as **renewable gas:**
34 GWh gas / year

OR

- Use in a generator to produce **renewable electricity & heat: 13,5 GWh electricity (=1,75 MW capacity) / year and 18,6 GWh heat / year**



Example: LABIO Ltd. biogas plant (Lahti)





Rought cost and revenue calculation

Project Financial Sources & Uses	
Project Capital Uses	Euro
Construction	1.000.000
Equipment	5.090.080
Vehicles	200.000
Feasability studies	0
Connexion to Grid	0
Insurance	0
Working capital	0
Security	0
Bank fees	0
Contingencies	0
Office Equipment	0
Land	0
Total Project Cost	6.290.080
Project Capital Sources	Euros
Equity	1.887.024
Debt	4.403.056
Total	6.290.080

Careful! This example does not capture all project costs!

Pricing & Revenues	EUR in `000
Annual Operating Revenue	
Electricity from Biogas	1.357
Compost	0
Gate fee	730
Average Annual Output Sold	
Electricity from Biogas kWh	13.569.993
Compost ton	0
Tons of waste treated	36.500
Pricing Real	EUR
Electricity from Biogas sales price/kWh	0,10
Compost sales price/ton	-
Waste gate fee/ton	20,00



Economic viability

- Equity IRR (%) 10 years 16,7%
- Equity Payback (Years) 5
- Project IRR (%) 10 years 14,8%

Careful! As our example does not capture all project costs, the revenues for a real plant must be higher!

With 20 EUR / ton gate fee and 0,10 EUR / kWh for renewable electricity, our example 100t / day bio-waste to biogas plant is reaching the **minimum** economic viability values (minimum of 15% equity IRR).

But this minimum value is only acceptable, if the project risk is low!



Risk

Risk is defined in financial terms as the chance that an investment's actual gains will differ from an expected outcome.

Risk includes the possibility of losing some or all of an original investment.

Risk perception and profitability requirements are proportional to each other.

e.g. Government bonds = low risk = ok to have only a low interest rate



What is risky about a bio-waste biogas plant?

External risks (=> **can be managed by public authorities**)

- To receive less input waste for treatment, resulting in double income loss (gate fee and revenue from energy production)
- To be paid late, both during construction and operation
- To face changes in the revenue / ton of waste treated
- To face changes in the revenue / unit of energy produced

Internal risks (can only be managed by the plant operator)

- To have down-time in the process due to technical, quality or logistical issues
- To produce less energy than calculated
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How public authorities can reduce risk

- Long-term feedstock contracts to ensure the input supply (15 years)
- Long-term gate-fee contracts to ensure a predictable revenue for waste treatment (15 years)
- Long-term Power Purchasing Agreements (PPA) for the renewable energy produced (el, heat, gas)
 - Consider making a direct PPA to supply all public buildings with renewable energy if the national tariff for renewable electricity is too low
- If possible: offer uptake contracts not only for electricity, but also for heat
 - If there is a district heating network, the plant can supply heat

At regional level: potential analysis & planning



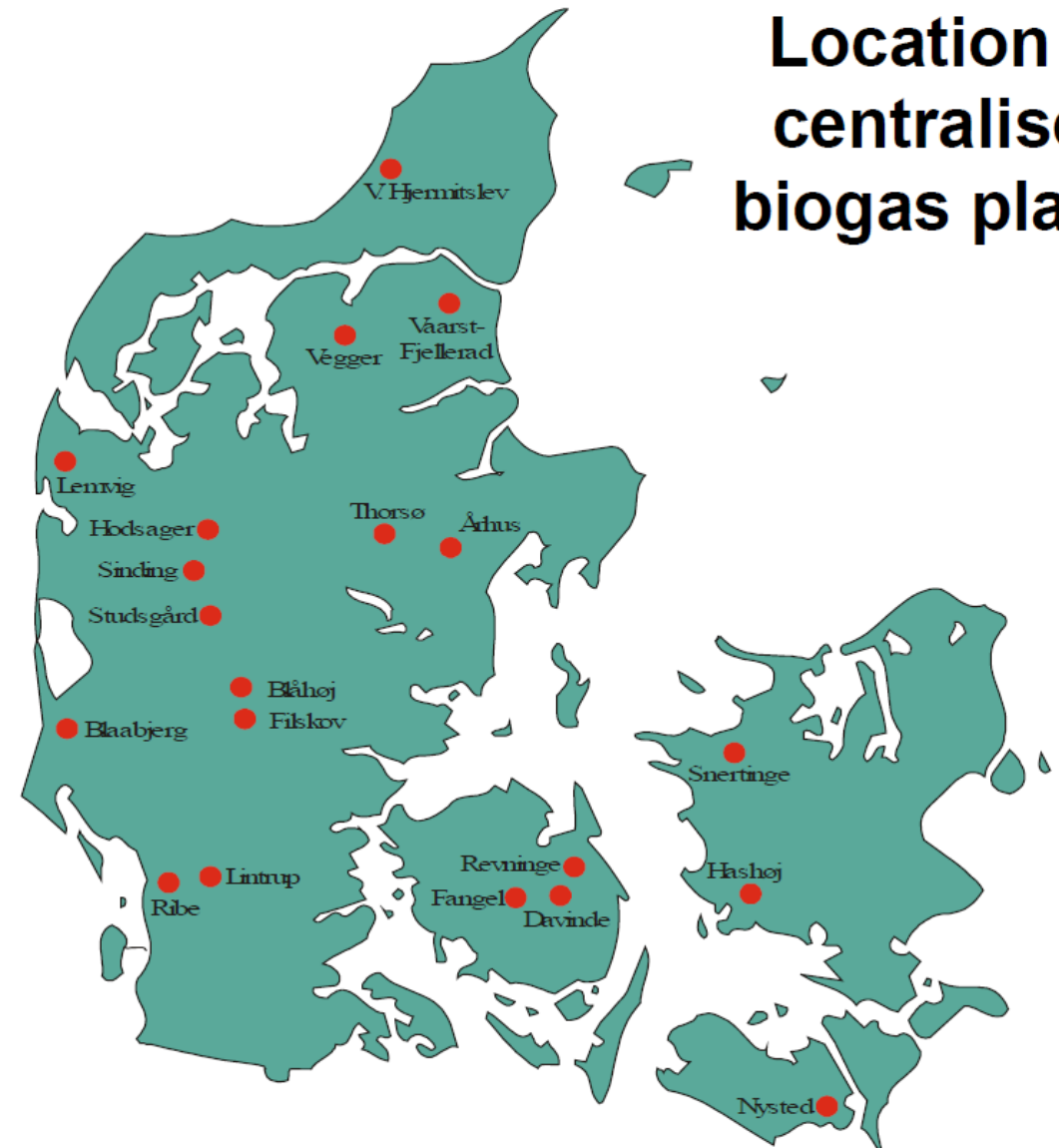
Regions can do a **potential analysis** to assess the theoretical amount of bio-waste and other feedstocks for biogas.

Plan future biogas plants at territorial level, avoiding future competition for feedstock by supporting too many biogas plants in an uncoordinated manner.

Good practice: DK: central planning of future plants for the whole territory

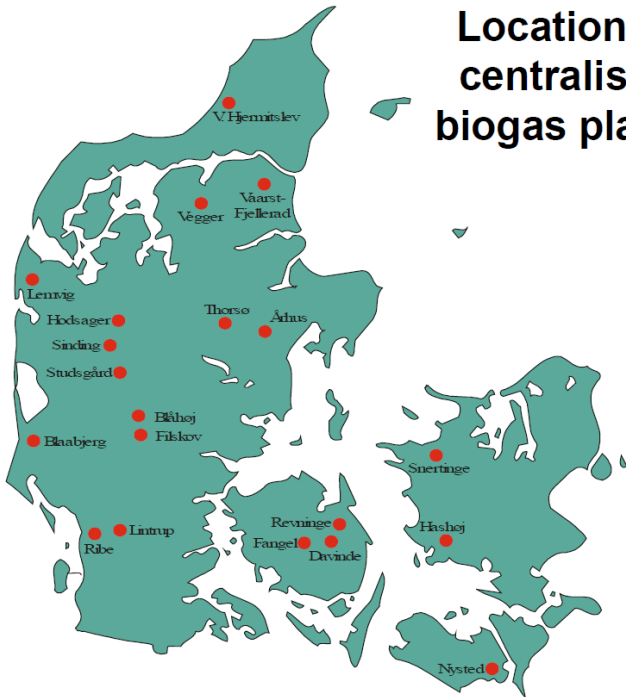
Bad practice: UK, FI (supported too many plants at the same time that are now fighting for feedstock to sustain their business)

Location of centralised biogas plants



Denmark has fully integrated bio-waste management in its renewable energy strategy.

Location of centralised biogas plants



Animal Manure

Cattle
Pig
Poultry

Organic waste

Industries
Organic household waste (MSW)
Sewage treatment plant

Centralized Biogas Plant

Homogenization
Digestion
Reduction of odour
nuisance
Sanitation
Nutritionally defined product

Fertilizer on the fields

Improved utilization of plant nutrients

Reduction of the consumption
of mineral fertilizer

Reduction of water pollution

Biogas for heat & power generation

Renewable energy source
CO₂-neutral
Reduction of air pollution
Effective energy utilization