

European Union European Regional Development Fund

# Kantola Industrial Estate and Woodpolis

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# **GP** description

- Kantola Industrial Estate
  - Wood processing industry, founded in 2006
  - 12 companies, 240 jobs, 100 M€ turnover
  - Growth orientated strategy made to support the growth of the companies
    -> Masterplan
  - 2020 goal: 50-70 more jobs, turnover about 200 M€

- Woodpolis
  - Competence center to support the companies in Kantola
  - R&D, Education & Training, manufacturing facilities
  - Triple helix co-operation
    - Companies
    - Educational institutions (regional)
    - Universities (national)
  - Mainly funded by ESIF but also national innovation fund
- Stakeholders: City of Kuhmo, Regional Council of Kainuu, Regional Knowledge actors

### **Resources needed**

- Woodpolis staff 4 people
  - Product development, training etc.
- Kantola staff 2 people
  - Strategic development of cluster and companies
- Cluster companies
  - 12 companies employing 240, circa 100 M€ turnover

## **Evidence of Success**

- Working triple helix collaboration
- New innovations and markets
  - First CLT factory in Finland
- Energy efficiency development
- Orchestration of private and public funding

#### **Difficulties encountered / Potential for transfer**

- Funding is mostly project based continuation issues
- Growth barriers
  - Skilled labour force
  - Lack of capital
  - Distance to market

- Many transferable aspects without industry limitations
  - Model of programme-based (master plan) wood cluster and industrial estate with business ecosystem and triple helix cooperation as an idea
  - Bottom-up approach for knowledge-based development
- Applicable also to small and less technologically advanced companies.

#### **Example of transfer: Goriska region (SI) Knowledge intensive platform of aquaculture**

- Objective: To ensure good state of ecosystems and develop new products
- Target: To finance the repopulation process of endemic species with revenues from commercial aquaculture
  - Knowledge intensive network between SMEs and research
  - Increase and disseminate the repopulation knowledge among stakeholders
  - Development projects within and outside the sector (products, branding, tourism)
  - Competence Center approach piloting
  - Links to other sectors and market research

## Why Kantola GP? / Expected Outputs

#### Bottom up approach

- Research -> thematic areas -> product development actions and business services
- Joint local actions with linkage to national / international levels
- Demand led approach is accesible also to small SMEs with limited innovation capacity
- Alignment to RIS3

- Knowledge intensive platform
  - Competence Center established based on learnings of Kantola
- Repopulation of endemic marble trout and Adriatic grayling
  - Knowledge building, implementation, commercial sustainability
- New product development and access to new markets
  - Processing of fish, branding, commercialisation

# Contacts

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Thank you!