# Trainee South – "win-win" model for young professionals, industry and SMEs

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- Established in 2004 17 years and going strong
- Purpose and main goal for Trainee South is to strengthen the regions competitiveness nationally and internationally
- Recruit and keep the most ambitious and competent minds in our region, and establish a unique start in building a career
- Provide companies with valuable knowledge and new impulses
- The traineeship lasts for 18 months
- Economic resources: participating companies pay a participation fee, in addition to the salary of the trainees
- Human resources: the program is run by one manager and external companies are involved in the recruitment process and mentoring sessions.



LEAN Yellow Belt course

## Stakeholder engagement – SMEs, students, region

#### **Organizational model Trainee South**





Member companies



Trainee placements



Trainee Sør AS



**Employees** 



**Trainees** 

- Trainee South was launched to meet companies' needs to attract young professionals to the area.
- The close cooperation between academic institutions, regional and local municipal level, the industry and Trainee South creates solutions for all.
  - The young professionals have a clear view about opportunities in the region and wish to settle
  - SMEs and enterprises are given the opportunity to address what competence is needed and have a pool of great young minds
  - The young professionals are given the opportunity to "test" different workplaces and find their "fit"
- The stakeholder cooperation model upon which Trainee South is built can be easily replicated in other interested regions, focusing on their core business sectors.

## Journey as a trainee

Assessment- after the first interview process a selection of young professionals are invited to assessment center.



## Mentor and mentee





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Study trips with trainees and employees from the companies

month as a trainee you are given etence enhancing courses

#### Benefits for all -SMEs, young professionals, university and regionally

- 172 trainees has completed the program
- 51%/49% women and men
- 93% receive job offers within the region after the program
- 77% in one of the member companies
- 70% lives in the region today
- 566 placements through 16 years
- 78 involved enterprises through 16 years
- 25 active trainees in the portfolio































































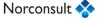




















## How to transfer the good practice to you?





- Norway has a high awareness of gender issues.
- In Trainee South, gender balance comes naturally.
- This means that other regions interested in implementing this type of program might need to focus more effort to guarantee gender balance and develop specific measures to facilitate female participation in the program.
- Also be clear on the main industry that your region represent.
- Close collaboration with higher education



## Thank you!

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