

HOW One-Stop-Shop (OSS) IN VILNIUS HELPS TO TACKLE ENERGY RENOVATION OF MULTIFAMILY BUILDINGS

ATNAUJINKIME
MIESTĄ



Lina Bubulyte, Head of EU Projects Team

VšĮ Atnaujinkime miestą

June 2025

Chisinau

Key facts about VILNIUS

- **Capital and largest city** of Lithuania.
- **Population:** 546,155 (2021 data).
- **Green city:** ~46% of the area is covered by green spaces, parks, and forests.
- **Historic old town:** A UNESCO World Heritage site, known for its Baroque architecture.
- **EUROPEAN GREEN CAPITAL 2025**
- **100 EU MISSION CITIES**



Statistics about multifamily buildings..

5280

apartment buildings with poor insulation and technical condition (built before 1993)

4600

apartment buildings still need renovation in Vilnius

70%

of the residents of Vilnius live in these old apartment buildings



WHO WE ARE – ABOUT „Atnaujinkime miestą“

A **PUBLIC, NON-PROFIT**
INSTITUTION, ACCOUNTABLE
TO VILNIUS CITY
MUNICIPALITY



ONE-STOP-SHOP MODEL
FOR MULTI-APARTMENT
BUILDING RENOVATION



ADMINISTRATOR FOR VILNIUS CITY
ENERGY EFFICIENCY PROGRAM,
CONTRIBUTING TOWARDS CLEAN ENERGY
TRANSITION

KEY ACTIVITIES



DEVELOPING **PROGRAMMES AND MEASURES**



CONSTANT **ENGAGEMENT AND COMMUNICATION** WITH RESIDENTS



PROVIDING COMPREHENSIVE **PROJECT MANAGEMENT** SERVICES



PROVIDING SERVICES OF ADMINISTRATION FOR THE **REPAYMENT OF LOANS**



PROJECT MANAGEMENT SERVICES FOR THE RENOVATION OF **TERRITORIES OF NEIGHBOURHOODS**



OSS PROCESS IN LITHUANIA

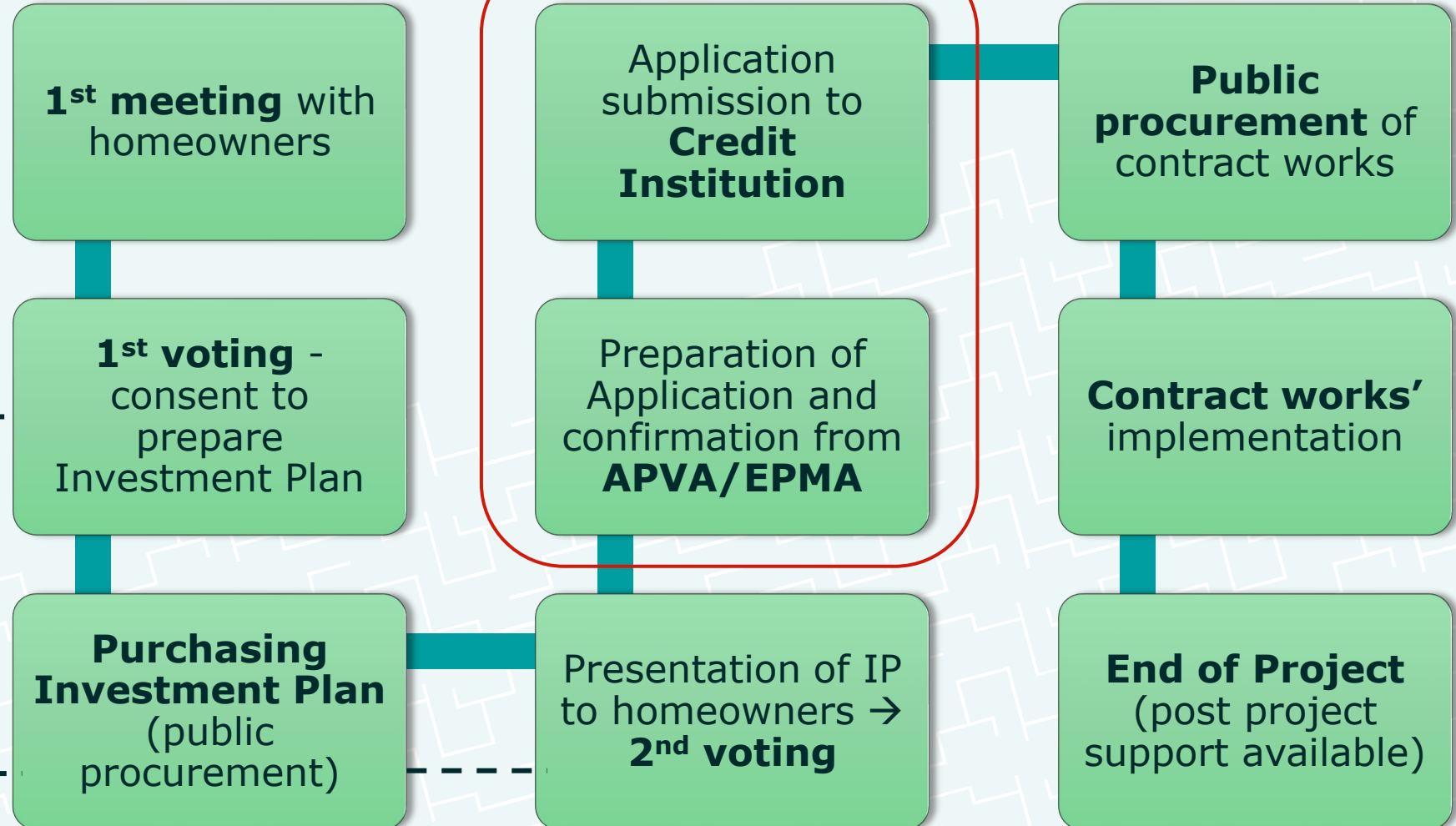


PROJECT DURATION:
24-28 MONTHS

The residents must agree
by majority of votes
(50% + 1 vote).



The residents must agree
by majority of votes
(55% votes).



FINANCING FOR RENOVATION PROJECTS IN LITHUANIA 2025

~ 36% TOTAL (subsidy)

**22% or
26%**

**Construction works:
22% for Class B
26% for Class A**

100%

**Project
administration
(soft part)**



HOMEOWNERS –
Credit from the
Bank (monthly
installments)

MAIN CHALLENGES WE FACE IN SELLING PROCESS

1. OPERATIONAL

- Lack of tools for effective communication
- Challenges of project leadership

2. HOMEOWNERS RELATED

- Lack of knowledge and engagement
- Lack of property ownership
- Lack of community feeling
- Worries about the quality

3. MARKET RELATED

- Complexity of renovation process legislation
- Adaptation to changing market and environment

KEY SUCCESS FACTORS IN SELLING PROCESS

ENCOURAGE ACTIVE
COMMUNITY
MEMBERS



MEETINGS WITH
COMMUNITIES AFTER
6 PM



QUALIFIED
PERSONNEL &
COMMUNICATION



RESOURCES & LOCAL
GOVERNMENT
SUPPORT



BENEFITS OF RENOVATION

- **THE QUALITY OF LIFE IMPROVES**
- **FOSTERING THE SENSE OF COMMUNITY**
- **INCREASED PRICE OF THE APARTMENTS**
- **CONTRIBUTING TO REDUCING CLIMATE CHANGE**



MARKETING & COMMUNICATION

- **UPDATED WEBSITE** (amiestas.lt)
- **SOCIAL MEDIA** (Facebook, LinkedIn)
- **PR** (articles, interviews)
- **OUTDOOR ADVERTISING**
- **PROMOTIONAL MATERIALS** (leaflets, videos)
- **ENGAGING COMMUNITY LEADERS** (events, workshops, study tours)



MARKETING & COMMUNICATION



ENGAGING COMMUNITY LEADERS



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 101036640.

<https://sharedgreendeal.eu/efficient-renovations>

© VŠĮ ATNAUJINKIME MIESTĄ, 2024



ONGOING RENOVATION PROJECTS IN VILNIUS

	Number of projects / value (EUR)
Implementation Division works on	151 projects / EUR 210 m
Development (Sales) Division works on	86 projects / EUR ~95 m
Credit Administration Division works on	143 projects / 4112 apartments
Infrastructure Division – neighborhood territories	94 neighborhood territories / EUR 14 m

TRANSFORMED BUILDINGS (before → after)

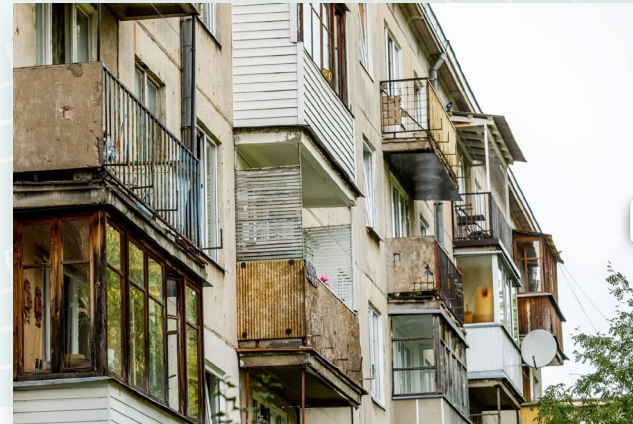


Žirmūnų 83 (1966)
Class F → Class B,
Project value: 1,7 m EUR
Renovation year: 2023



Apkasų 35 (1979)
Class F → Class B
Project value: 1,4 m EUR
Renovation year: 2024

Birželio 23-čiosios 13 (1960)
Class F → Class B
Project value: 1,8 m EUR
Renovation year: 2024



PRIORITIES for ARCHITECTURE & QUALITY



QUALITY IN CONSTRUCTION WORKS



QUALITY IN DESIGN



IMPLEMENTATION OF NEW TECHNOLOGIES



PREFABRICATED (SERIAL) RENOVATION



EU PROJECTS PORTFOLIO:

- **„Shared Green Deal“ project (completed in 2024). Report & recommendations**
- **INTERREG project - „RENOWAVE“**
- **LIFE projects:**
 - **CETAC**
 - **SPARKLE**
 - **GENDER4POWER**
 - **RENO TIDES**

Interreg
Baltic Sea Region



Co-funded by
the European Union



ENERGY TRANSITION

RenoWave



OTHER ACHIEVEMENTS



**2025 FINALIST IN THE LOCAL
ENERGY ACTION CATEGORY**
More info: [LINK](#)



**2024 WINNER IN THE SOCIAL
INITIATIVE CATEGORY**



**2025 FINALIST IN THE ICLEI
LOCAL SUTAINABILITY AWARD**
More info: [LINK](#)

KEY TAKEAWAYS

- **OSS as a centralized renovation enabler**
- **Strong public mandate and impact**
- **Renovation that creates multiple benefits**
- **OSS process is structured but lengthy**
- **Communication and community activation are essential**
- **Strengthen community engagement mechanisms**





THANK YOU!

LINA BUBULYTĖ

Head of EU Projects Team & Foreign Affairs

Lina.Bubulyte@amiestas.lt

Connect on LinkedIn:

