

The Long-Term Outlook for Estonian Tourism 2025–2035

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direct and indirect impact of tourism (% of GDP) around 5.3-7%

2024 **all tourists** 6.65 mln nights +4% (2023) -5% (2019)

Tourism export, % of export services 2024 17.5% 2019 29%



Methodology of the Long-Term Outlook for Estonian Tourism 2025–2035

- Strategic foresight methodology: A participatory approach emphasizing collaboration and shared learning
- 300 participants engaged: Through workshops, seminars, in-depth interviews, and an online survey
- Sectoral economic analysis: Comprehensive evaluation of the tourism sector's economic impact and trends
- Broad-based research analysis: In-depth review of scientific articles and studies to support evidence-based decision-making







Implementation:

- For the implementation of the long-term tourism vision, four-year action plans are developed
- Their execution is monitored by the Tourism Council, led by the minister responsible for tourism and involving various stakeholders



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For measuring the activities of the five pillars, the following targeted metrics have been set. Additionally, there are other metrics that we do not specifically target but continue to monitor:

attractive tourism destination year-round

Smooth and diverse digital and transport connections are

prerequisites

for tourism

development

Diverse,
hospitable, and
vibrant tourism
beyond major
hubs supports
local life and
empowers
uniqueness

Tourism, as a stable and profitable business sector, provides good working conditions and career opportunities for

Smart,
Innovative, and
Sustainable
Practices Drive
the
Competitiveness
of Estonia's
Tourism Sector

↑ Export of
tourism products
↑ Business
tourism
↓ Seasonality

↑ Direct flights and destinations↑ Number of international ferry passengers

↑ Overnight
stays outside
Tallinn
↑Number of
sustainable
destinations

↑ Added value per employee

employees

↑ Digitalization of tourism businesses
↓ Sector's carbon footprint
↑ Innovation-related cooperation