



# ACTION PLAN

## Part I – General information

**PROJECT:** ISLANDS OF INNOVATION

**PARTNER ORGANISATION:** REGION OF NORTH AEGEAN

**COUNTRY:** GREECE

**NUTS2 REGION:** NORTH AEGEAN

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# ACTION PLAN

## Part II – Policy context

### THE ACTION PLAN AIMS TO IMPACT:

- Investment for Growth and Jobs programme

### NAME OF THE POLICY INSTRUMENT ADDRESSED

POLICY INSTRUMENT 7

REGIONAL OPERATIONAL PROGRAMME 2014 – 2020 OF REGION OF NORTH AEGEAN

AXIS 1: Research, Technological Development and Innovation

INVESTMENT PRIORITY 3D

SPECIFIC OBJECTIVE 3D1 EXPLOIT RESEARCH / TECHNOLOGY AND INNOVATION IN REGIONAL ENTERPRISES, ESPECIALLY TO RAISE EXPORTS.

Action 3d.1.1: Supporting newly-founded and existing SMEs to improve productive commercial and / or administrative functions, using innovations, to develop new products, with a view to extroversions.

### THE BACKGROUND

*The chapter includes a brief description of the lessons learnt from the project that constitute the basis for the development of the present Action Plan.*

**The comparative country study produced in a previous phase of the project (July 2018) where the innovation policy was deeply analyzed, as well as the Innovation policy**

The Country Report that was prepared for North Aegean Region includes a collection of data, conclusions and recommendations on the key issues of innovation performance and innovation policy and innovation challenges and ideas

In the North Aegean region, the relative weak innovation performance can be understood when considering the current composition of the regional innovation system. The regional economic structure is dominated by the agro-food & tourism sectors, which are traditionally sectors in which internal R&D expenditure is low.

However, this does not mean that there is no innovation occurring, but that innovation is often incremental, based on application of proven technologies or non-technological approaches (marketing, design, etc.). The existing unions or associations of businesses are often less effective. One example is the olive oil industry, where the members of the Union of Agricultural Co-operatives (on Lesbos), which has governance problems, tend to focus on bulk and cheaper oils and are struggling financially, whilst around 15 smaller producers which have shifted to organic or specialty oils, are able to command higher prices and are prospering.

As concerns business support services, the regional chambers have business innovation centres, which have been supported in the past by ERDF funds (including through Regional Innovative Actions Programmes (RIAPs)). Moreover, the Regional Fund has participated in a number of Interreg type projects seeking to develop or transfer methods for business support to the islands, including a project on one-stop shops and, according the RG representative, is currently trying to develop an online ‘business Facebook’ for regional firms. However, the participants at entrepreneurial discovery process focus groups in the frame of RIS3+ underlined that the only time an in-depth analysis of business needs and sub-sequent project development had occurred was during the RIAPs. There was a general view that regional firms were not being provided with adequate support to enable them to exploit the potential opportunities and overcome the specific development obstacles due to insularity.

### **Innovation Challenges and Ideas**

Many problems on the involved islands are similar, like on an ageing population, decreasing job and education possibilities, a dominant tourism sector with a high percentage micro-companies not active in innovation etc.



This means that part of the innovation policies and plans are focusing on the same issues and opportunities. But each island also has specific unique characteristic and an own prior history with respect to innovation, the yes/no participation in RIS, the existence of a university with an international research program or not. Small islands cannot permit themselves to have large higher education and incubator programs, have only limited funds of their own so are forced to cooperate with the higher governance levels if they want to fulfil their ambitions, have to specialize etc. It means that each island also has specific goals and foci for the further development of advanced innovation policies and policy instrument mixes.

Also, each island has its own unique position on the innovation ladder.

The Regional Authority of North Aegean, is responsible for the planning and Management of the Regional Development Programme of North Aegean during the EU Programming periods, 2000-2006, 2007-2013, 2014-2020. It is also responsible for the planning, specialization and implementation of the Regions RIS3 policies. Previous experience in other EU Programs includes: In the previous (2000-2006, 2007-13) and current (2014-20) period, the regional development planning process was top-down and involved organisations predominantly from the public domain. Indeed, research, innovation and digital agenda policies were amongst the most centralized as they were designed and implemented at national level. In many cases, the regional authorities were not informed about R&I actions funded by resources from the ROP but implemented through national calls. Only a few research and innovation actions have been designed and implemented by in a bottom up way by the regional partners, such as the two Regional Innovative Actions Programmes, NAIAS and Biobus, co-financed by the ERDF during 2000-06. In addition, the Regional Fund<sup>10</sup> has participated to a number of Interreg, FP and CIP projects. A central theme of these projects has been sustainable development, both in terms of maximising the potential of and protecting the islands' biodiversity.

The Regional Operational Program (ROP) North Aegean refers to the Strategy for Smart Innovation. This strategy is further developed within RIS3 document 2014-2020, where the aim is to promote innovation and entrepreneurship, within the context of the following priority sectors: 1. Agrofood 2. Tourism and Culture 3. E-economy.

RIS3 defines the frame for investment in innovation in North Aegean through entrepreneurial discovery.

More specifically, the following challenges are mentioned:

This Primary Sector represents a significant share of the regional economic activity, with growth potential if combined with ICT tools. It is envisaged that Agriculture, fishing, and aquaculture enterprises need modern control, administration, monitoring, and marketing and logistics tools. Moreover, added value bio-agricultural and alternative agriculture producers can benefit from Internet in their marketplace participation, optimize branding, etc. Farmers could also be supported to optimize their production activity, employing monitoring tools, especially in reducing the cost of energy by using alternative sources. Along this line, recently in ROP 2014-20 an innovative project “Industrial and Research and Applications Development Center for Mastiha”, was approved to be funded with 2,5 mi Euros.

With respect to the Tourism and Culture sector, the region hosts many archaeological and religious sites that attract large numbers of visitors. For this reason, the involved SMEs should be motivated to exploit modern technology and synergies to depict the beauties of the region, minimize management and advertising costs, and as a result extend the tourist season and create more jobs.

The SMEs in the Food & Beverages sector can improve cooperations in exploiting existing innovation for product development, branding and advertising, with modern e-commerce platforms.

Finally, to improve the availability of affordable broadband connections for households is a major European target. The North Aegean region should undertake all possible national- and EU level actions, to further extend broadband in the region, giving emphasis on the smaller islands.

Innovative entrepreneurial activities in the North Aegean are in an evolutionary phase. What is missing is the business risk. Also, the factor of funding is clearly of the utmost importance. With proper funding and the necessary business risk, investing correctly and with more confidence in innovative management and marketing, the current North Aegean business eco-infrastructure and open innovation program could advance tremendously.

## TIPPING wheel

In order to make use of the innovation potential of the islands and to create optionality in the policy making process, the Project approach developed the special complementary methodology: “The Innovation Program’s Perspective for Islands’ New Governance”, or, in short, TIPPING wheel, which combines the modern strategies for innovation policy and the good practices from the Project, each of the strategies having been illustrated with good practice from the Project. Thus, partners can refer to the TIPPING strategy and good practice in the Action Plan template as one issue.

TIPPING wheel forms a central part of the Islands of Innovation Model.

The TIPPING wheel framework consists of eight innovation policy measures that islands can apply: [1] Cooperation with the Creative Sector; [2] Cooperation with Innovation driven SMEs and NGOs; [3] Stimulating the Young Entrepreneurial Actors Network; [4] Foster the Import/Export of Knowledge; [5] Community Involvement; [6] Crowd Co-design; [7] Special Institutional Arrangements and [8] Innovation Policy Fitness.

### **The policy instrument selected for North Aegean Region is:**

*Regional Operational Programme (ROP) 2014 – 2020 of Region of North Aegean/ Axis 1: Research, Technological Development and Innovation / Investment Priority 3d / Specific Objective 3d1 Exploit Research / Technology and Innovation in Regional Enterprises, Especially to Raise Exports / Action: Supporting new-founded and existing SMEs to improve productive commercial and / or administrative functions, using innovations, to develop new products, with a view to extroversion.*

The Region of North Aegean has prepared an Action Plan that is strongly connected to Axis 1 and combines lol objectives and lessons learnt with the regional strategy on SME’s support and funding for adapting and using innovations, focusing on RIS3 EU policies.

The Action Plan is mainly of type 2:

<b>Investment for Growth and Jobs programme ROP North Aegean 2014 – 2020</b>	
Type 1: Implementation of new projects	
<b>Type 2: Change in the management of the policy instrument (improved governance)</b>	<b>X</b>
Type 3: Change in the strategic focus of the policy instrument (structural change)	
Other improvements not corresponding to types 1-3 (please comment)	

**Reports on learning sessions implemented by Region of North Aegean as a lol partner, providing useful tools for the action plans’ planning.**

The methodology that is followed by Interreg Europe includes an Interregional Exchange of Experience procedure during which all partners discuss the good practices selected. The process is quite beneficial because it serves as a “live platform” where questions are answered and opportunities are exploited. Therefore the procedure maximizes project’s benefits. On November 2018 a study visit was organized in NONAGON and the good practice was selected.

## Part III – Details of the action envisaged

### ACTION

#### 1. GOOD PRACTICE: NONAGON - SCIENCE AND TECNOLOGY PARK OF SÃO MIGUEL - AZORES

**Nonagon aims to promote the articulation between the public, private and university sectors, leading to the creation of a new paradigm of development.**

This practice address to low knowledge transference between university and companies, low degree of cooperation between the actors of the quadruple helix, low early stage rate of entrepreneurial activity and the low level of innovative culture. It provides a series of general services (administrative support) and value added services (business modelling, planning, access to investors, signposting, bridging researchers and companies, among others) besides housing, and through those it fosters the

competitiveness based upon innovation of start-ups and SME's. The stakeholders are the Regional Government of the Azores (Regional Directorate for Science and Technology, Azores Business Development Society), Municipality of Lagoa. The beneficiaries are potential entrepreneurs, entrepreneurs and SME's mainly in the field of ICT. The main objectives are: creating the conditions for the promotion of technology-based entrepreneurship, encouraging cultural change, intergenerational, favoring a proactive attitude, cooperation and information sharing; fostering the diffusion of innovative practices in companies and facilitate the relationship between them and the entities of the scientific and technological system; orienting the strategy and the operational actions within the clusters with greater innovative potential and monitoring the activities of technology-based entrepreneurship, priming results. NONAGON has a EU|BIC accreditation, recently renewed

#### Resources needed

Nonagon's Key resources are physical (buildings, office spaces) and human (highly qualified support team).

In terms of financial resources, it relies on the local OP Açores2020 and also on a funding contract guaranteed by the Vice-Presidency of the Regional Government of the Azores.

#### Evidence of success

27 Start-ups and SME's supported directly as tenants; 200 jobs, being 65% of those created after the companies established at Nonagon; 106 events mainly dedicated to Science, Technology and Innovation:

- 3 editions of Startup Weekend Azores (155 potential entrepreneurs)
- 1 edition of NASA App Challenge (20 potential entrepreneurs)
- CoderDojo (200 children coding learning)

In terms of overall turnover Start-ups generated more than € 650K; 100% of survival rate among the supported star-up.

#### Difficulties encountered

The main difficulty found is related to the local culture. Local companies still distrust collaboration and open innovation schemes. However, the promotion of several events

and networking moments has helped some companies establishing some partnerships that are already producing some good results.

Potential for learning or transfer

Potential for learning or transfer Nonagon as a still young Science and Technology Park hasn't yet established unique procedures/strategies that can be transferred to countries or regions that historically explored the potential of the STP. Nevertheless, it can work as a benchmarking example to other outermost European regions that are implementing their first STP.

The Greek Study Visit project group visited Azores, and in November 9<sup>th</sup> visited the site of NONAGON and participated in the study visit. The main conclusions drawn were:

- The visit in the site was particularly enlightening for the Greek team members that participated, as they visited the establishment and premises
- The selected good practices were extensively explained and fully analyzed by the Portuguese & Greek stakeholders and partners.
- Though Greek and Portuguese entrepreneurial environment are quite different, there is the same problem of little communication among the partners of the quadruple helix.

**Transferable parts of the selected good practice are:**

- The low early stage rate of entrepreneurial activity and the low level of innovative culture.
- It provides a series of general services (administrative support) and value added services (business modelling, planning, access to investors, signposting, bridging researchers and companies, among others) besides housing, and through those it fosters the competitiveness based upon innovation of start-ups and SME's.
- The main objectives are: fostering the diffusion of innovative practices in companies and facilitate the relationship between them and the entities of the scientific and technological system;

**Special notes**

During the phase of exchange of experience of Iol the Greek team followed the project procedure as a full member of the stakeholders group and participated as guest in several regional and interregional meetings.

## **Conclusions of local group meetings, mainly Local Action Groups meetings and Learning Sessions**

Stakeholder meetings organized had both informative character and at the same time they were result – oriented.

The Managing Authority (MA) of the Regional Operational Programm (ROP) of North Aegean represented to lol stakeholders group by its director. He was present in all regional stakeholders’ meetings. The director of the Managing Authority has actively participated in all regional meetings, and he was informed on the progress of the project from its early beginning.

In the regional lol meetings participants from chambers were also invited (Lesvos Chamber, Union of touristic agents). These stakeholders provided the lol project team with critical information on the regional SMEs financial position and development problems during the recent years.

## **2. ACTION FOR THE CREATION AND OPERATION OF A SUPPORT STRUCTURE FOR THE MANAGEMENT AND IMPLEMENTATION OF THE RESEARCH AND INNOVATION STRATEGY (RIS3)**

**A call for funding (no. 78) launched on February of 2019 through the Managing Authority for the Region of the North Aegean to create a structure to offer administrative services and value added services for RIS3 actions**

The call was about the Establishment of a Support Structure for the RIS3 procedures. This Structure will be implemented by the Region of North Aegean, with the collaboration of local chambers in several islands of the Aegean region, and will also provide services to SMEs to participate in investment priority 3d “Supporting SMEs’ capacity to grow in regional, national and international markets, and to participate in innovation processes” (RIS3 Priority Axis 1 “Mechanisms and Means of Integrating Innovation and Entrepreneurship in the Real Economy”). It is expected to contribute efficiently to the implementation of RIS3 in North Aegean by 2022.

Among the services implemented by the Support Structure will be the execution of field studies, data collection and evaluating innovation actions and the availability of specialized human resources in RIS3 core sectors of the region. The Support Structure is

expected to become the center for SMEs growth and funding through ROP 2014 – 2020 by providing documented information on the regional entrepreneurial environment.

All expected new calls for funding the regional SMEs (through the selected policy instrument: Axis 1, Investment Priority 3d “Supporting SMEs' capacity to grow in regional, national and international markets, and to participate in innovation processes” of the ROP - RIS3 Priority Axis 1 “Mechanisms and Means of Integrating Innovation and Entrepreneurship in the Real Economy) will be prepared and submitted to the Managing Authority for approval and launch.

The Support Structure is also expected to **capitalize** the outcomes of the Iol Action Plan and **integrate** the information into future calls, activating funding for entrepreneurship and integrating innovation through the Regional Operational Program (ROP) of North Aegean 2014 - 2020. The interregional exchange of experience is directly linked with this action foreseen as it is inspired and triggered by the following lessons learned from the interregional exchange:

- The transferable parts of the NONAGON good practice and especially from the study visit in the NONAGON premises during the Azores trip
- The conclusions of Greek Regional Shareholders Meetings to fully support the action about the Support Structure and also to monitor its results
- The MA of the ROP of North Aegean 2014-2020 agreed to transfer the selected GP and to be linked with the selected policy instrument (under Axis 1 – Investment priority 3d), as it matches perfectly with the ROP 2014-2020 direction on supporting innovation in regional SMEs.

The Region of North Aegean, aims by developing the above structure to become a reference point for the support of Innovation and especially for the entrepreneurs who wish to export their products.

Region of North Aegean as a beneficiary of the call No 78, is preparing to submit the Application Form and the respective documents needed. The call has undertaken two deadline extensions, due to election period, in order to provide the Region of North Aegean the sufficient time for the required consultations with the stakeholders involved in the operation of the Support Structure and the necessary authorizations.

The requested policy instrument change is:

*“Additional supporting services on behalf of the Support Structure will be provided to enterprises and especially in the field of support services for export entrepreneurship funded through the Regional Operational Program of North Aegean Region 2014-2020.”*

*The upcoming calls for SMEs proposals to be funded by the Axis 1, investment priority 3d will be improved to include actions for entrepreneurs mostly with related references that will be included in the calls text, in the applicant guides and the selection criteria, with reference on innovation actions.*

Currently there are two (2) call for proposals being prepared under Investment Priority 3d, regarding Supporting SMEs' capacity to grow in regional, national and international markets, and to participate in innovation processes (Action 3d.1.1: 7.000.000 €) and Strengthening the Extroversion of Enterprises of the Manufacturing / Processing Sector of the Region (Action 3d.2.1: 3.000.000 €)

**The Supporting Structure responsibilities are:**

The above-mentioned responsibilities are going to be implemented through five (5) work packages (WP):

**WP1: Support the Management and Implementation of the Research and Innovation Strategy (RIS3) in the Region of North Aegean**

Activities (A):

- A.1.1 Preparation of annual operation plan for the Support Structure
- A.1.2 Development and operation of a monitoring system for the output and result indicators of the Research and Innovation Strategy (RIS3) in the Region of North Aegean
- A.1.3 Support the preparation for the planning of RIS3 2020/2030 Strategy (through the conclusions and results of operation of the Support Structure)
- A.1.4 Registration of proceedings and attendance records from the meetings of the Governing and Monitoring Bodies of the Research and Innovation Strategy (RIS3) in the Region of North Aegean
- A.1.5 Semi-Annual Project Evaluation Reports and Final Progress Report on the Activities of the Support Structure
- A.1.6 Annual and Final Monitoring Report of RIS3 Strategy in the Region of North Aegean

**WP2: Conduct Research and Studies in the fields of Research, Entrepreneurship and Innovation**

Activities (A):

- A.2.1 Study of Recording Research and Innovation Projects in the North Aegean Region and Tool Development for the Assessment of Synergies – Complementarities among the Projects
- A.2.2 Innovation Guide
- A.2.3 Study for the Detection of Interconnections of Research, Development and Entrepreneurship activities. Conduction of selection criteria for the funding of projects which are going to be implemented through actions under the Investment Priority 3d of the Regional Operational Program of North Aegean 2014 - 2020.
- A.2.4 Study on the Development of Regional Knowledge and Technological Innovation System

### **WP3: Plan, Organize and Conduct Entrepreneurial Discovery Process**

Activities (A):

- A.3.1 Action Plan and Implementation of Entrepreneurial Discovery Process by Priority Sectors (intervention sectors, eligibility of stakeholders, desirable project types, sector maturity, required actions)

### **WP4: Publicity, Networking, Promoting Participation**

Activities (A):

- A.4.1 Operation of Regional Innovation Offices and Networking with Universities, Research Agencies, Institutions and Enterprises
- A.4.2 Publicity, Dissemination and Promotion Events

### **WP5: Infrastructure and Equipment**

Activities (A):

- A.5.1 Architectural Configurations of Regional Innovation Offices
- A.5.2 Office Equipment
- A.5.3 Operation Costs and Consumables
- 

## **3. PLAYERS INVOLVED**

*The organizations in the Region of North Aegean, who are involved in the development and implementation of the action and their role are the following:*

- The Region of North Aegean will implement the Action Plan and operate the Support Structure.
- The Managing Authority of North Aegean ROP 2014 – 2020 funds the Support Structure operation.
- Chambers of Lesbos, Chios and Samos are planned to co-operate in the structure

#### 4. TIMEFRAME

The Action Plan will be implemented from 01/01/2020 to 31/12/2023.

	Work Packages / Actions	Cost	2020												2021												2022												2023											
<b>WP1</b>	<b>Support the Management and Implementation of the Research and Innovation Strategy (RIS3) in the Region of North Aegean</b>	<b>162.688,00 €</b>	[Green shaded cells]																																															
A1.1	Preparation of annual operation plan for the Support Structure	39.680,00 €	[Green shaded cells]																																															
A1.2	Development and operation of a monitoring system for the output and result indicators of the Research and Innovation Strategy (RIS3) in the Region of North Aegean	23.808,00 €	[Green shaded cells]																																															
A1.3	Support the preparation for the planning of RIS3 2020/2030 Strategy (through the conclusions and results of operation of the Support Structure)	19.840,00 €	[Green shaded cells]																																															
A1.4	Registration of proceedings and attendance records from the meetings of the Governing and Monitoring Bodies of the Research and Innovation Strategy (RIS3) in the Region of North Aegean	24.800,00 €	[Green shaded cells]																																															
A1.5	Semi-Annual Project Evaluation Reports and Final Progress Report on the Activities of the Support Structure	14.880,00 €	[Green shaded cells]																																															
A1.6	Annual and Final Monitoring Report of RIS3 Strategy in the Region of North Aegean	39.680,00 €	[Green shaded cells]																																															
<b>WP2</b>	<b>Conduct Research and Studies in the fields of Research, Entrepreneurship and Innovation</b>	<b>98.580,00 €</b>	[Green shaded cells]																																															
A2.1	Study of Recording Research and Innovation Projects in the North Aegean Region and Tool Development for the Assessment of Synergies – Complementarities among the Projects	24.800,00 €	[Green shaded cells]																																															
A2.2	Innovation Guide	24.800,00 €	[Green shaded cells]																																															
A2.3	Study for the Detection of Interconnections of Research, Development and Entrepreneurship activities. Conduction of selection criteria for the funding of projects which are going to be implemented through actions under the Investment Priority 3d of the Regional Operational Program of North Aegean 2014 - 2020	24.800,00 €	[Green shaded cells]																																															



## 5. COSTS

An estimation of the costs for the creation and operation of the Support Structure is provided in the table below.

	Work Packages / Actions	Cost	2020	2021	2022	2023
<b>WP1</b>	<b>Support the Management and Implementation of the Research and Innovation Strategy (RIS3) in the Region of North Aegean</b>	<b>162.688,00 €</b>	<b>40.672,00 €</b>	<b>40.672,00 €</b>	<b>40.672,00 €</b>	<b>40.672,00 €</b>
A1.1	Preparation of annual operation plan for the Support Structure	39.680,00 €	9.920,00 €	9.920,00 €	9.920,00 €	9.920,00 €
A1.2	Development and operation of a monitoring system for the output and result indicators of the Research and Innovation Strategy (RIS3) in the Region of North Aegean	23.808,00 €	5.952,00 €	5.952,00 €	5.952,00 €	5.952,00 €
A1.3	Support the preparation for the planning of RIS3 2020/2030 Strategy (through the conclusions and results of operation of the Support Structure)	19.840,00 €	4.960,00 €	4.960,00 €	4.960,00 €	4.960,00 €
A1.4	Registration of proceedings and attendance records from the meetings of the Governing and Monitoring Bodies of the Research and Innovation Strategy (RIS3) in the Region of North Aegean	24.800,00 €	6.200,00 €	6.200,00 €	6.200,00 €	6.200,00 €
A1.5	Semi-Annual Project Evaluation Reports and Final Progress Report on the Activities of the Support Structure	14.880,00 €	3.720,00 €	3.720,00 €	3.720,00 €	3.720,00 €
A1.6	Annual and Final Monitoring Report of RIS3 Strategy in the Region of North Aegean	39.680,00 €	9.920,00 €	9.920,00 €	9.920,00 €	9.920,00 €
<b>WP2</b>	<b>Conduct Research and Studies in the fields of Research, Entrepreneurship and Innovation</b>	<b>98.580,00 €</b>	<b>24.800,00 €</b>	<b>24.800,00 €</b>	<b>48.980,00 €</b>	<b>0,00 €</b>
A2.1	Study of Recording Research and Innovation Projects in the North Aegean Region and Tool Development for the Assessment of Synergies – Complementarities among the Projects	24.800,00 €	24.800,00 €	0,00 €	0,00 €	0,00 €
A2.2	Innovation Guide	24.800,00 €	0,00 €	24.800,00 €	0,00 €	0,00 €
A2.3	Study for the Detection of Interconnections of Research, Development and Entrepreneurship activities. Conduction of selection criteria for the funding of projects which are going to be implemented through actions under the Investment Priority 3d of the Regional Operational Program of North Aegean 2014 - 2020	24.800,00 €	0,00 €	0,00 €	24.800,00 €	0,00 €
A2.4	Study on the Development of Regional Knowledge and Technological	24.180,00 €	0,00 €	0,00 €	24.180,00 €	0,00 €

	Work Packages / Actions	Cost	2020	2021	2022	2023
	Innovation System					
<b>WP3</b>	<b>Plan, Organize and Conduct Entrepreneurial Discovery Process</b>	<b>86.800,00 €</b>	<b>21.700,00 €</b>	<b>21.700,00 €</b>	<b>21.700,00 €</b>	<b>21.700,00 €</b>
A3.1	Action Plan and Implementation of Entrepreneurial Discovery Process by Priority Sectors (intervention sectors, eligibility of stakeholders, desirable project types, sector maturity, required actions)	86.800,00 €	21.700,00 €	21.700,00 €	21.700,00 €	21.700,00 €
<b>WP4</b>	<b>Publicity, Networking, Promoting Participation</b>	<b>127.968,00 €</b>	<b>31.992,00 €</b>	<b>31.992,00 €</b>	<b>31.992,00 €</b>	<b>31.992,00 €</b>
A4.1	Operation of Regional Innovation Offices and Networking with Universities, Research Agencies, Institutions and Enterprises	31.248,00 €	7.812,00 €	7.812,00 €	7.812,00 €	7.812,00 €
A4.2	Publicity, Dissemination and Promotion Events	96.720,00 €	24.180,00 €	24.180,00 €	24.180,00 €	24.180,00 €
<b>WP5</b>	<b>Infrastructure and Equipment</b>	<b>59.154,20 €</b>	<b>32.370,20 €</b>	<b>8.928,00 €</b>	<b>8.928,00 €</b>	<b>8.928,00 €</b>
A5.1	Architectural Configurations of Regional Innovation Offices	11.904,00 €	11.904,00 €	0,00 €	0,00 €	0,00 €
A5.1	Office Equipment	11.538,20 €	11.538,20 €	0,00 €	0,00 €	0,00 €
A5.1	Operation Costs and Consumables	35.712,00 €	8.928,00 €	8.928,00 €	8.928,00 €	8.928,00 €
<b>Total Cost</b>		<b>535.190,20 €</b>	<b>151.534,20 €</b>	<b>128.092,00 €</b>	<b>152.272,00 €</b>	<b>103.292,00 €</b>

## 6. FUNDING SOURCES

North Aegean ROP 2014 – 2020 is expected to fund the project approximately with the amount of 535.190,20 euros in total for three years (part of the Support Structure for Innovation).

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