

SCOTTISH
MARITIME
CLUSTER



Economic Growth
for
Maritime Scotland

Maritime Scotland



Building on strong and globally recognised expertise, Scotland now offers ship owners a wide range of world class maritime services and support, with an emphasis on engineering, innovation and people:

- Europe's largest ship management cluster
- World class naval ship design, build and support
- Globally recognised support to offshore energy operations
- Europe's leading nautical training and personnel capability
- Leading Maritime universities and academics
- A full range of professional support services

Scotland is home to the UK's second largest cluster of maritime businesses. We are positioning to grow our maritime economy.

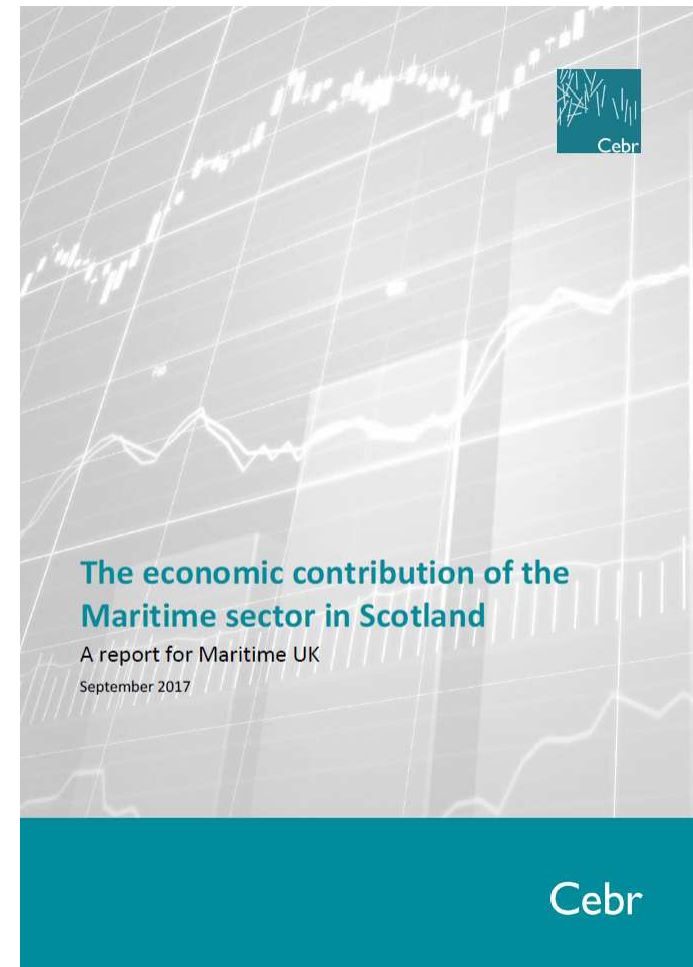
Maritime Scotland



Scottish Maritime Cluster economy

- 39,300 jobs
- £9.3 billion turnover
- £3.6 billion Gross Value Added
- Over 20% of UK Maritime sector
- £1.6 billion Exports
- Productivity (£90k GVA/job)
nearly twice Scotland's average.

Source: CEBR for Maritime UK & Scottish Enterprise. Sept17
Data is for Direct impact (Indirect/Induced significantly larger)



Maritime Scotland



Engaged businesses

- Cadets & Training
- Class
- Consultants
- Design
- Ferries
- Legal
- Managers
- Maintenance
- Naval
- Offshore
- Owners
- Personnel

Supporters

- Academia
- Government
- Professional Institutions
- Trade Associations



The Cluster



Governance

- Goal: promotion and facilitation of economic growth
- Company limited by guarantee
- Board of Directors at C-suite level
- Regular plenary action reviews at CEO/MD level
- 18 registered members (more coming in)
 - Designers, Builders & Maintainers
 - Cadets & Training, Personnel
 - Ferries, Naval, Offshore, Owners
 - Managers, Consultants, Class, Legal
 - Lighthouse authority

The Cluster (so far)



Westlord Associates UK Ltd



The Cluster



Immediate plans

- Support major growth opportunities review, prioritisation and development
- Develop strategy and delivery work streams
- Develop Value propositions and related marketing material
- Lead Maritime Research & Innovation UK initiative (Maritime “sector deal”)
- Support related initiatives
 - Transport Scotland emerging maritime strategy
 - UK National Shipbuilding Strategy – T31E competition in hand (& Fleet Solid Support)
 - DfT Future of the sea report & Maritime 2050 consultation
 - Scottish Ports – economic analysis – benefits to international trade
 - Fife Council - CLIPPER - Maritime context for EU Industrial Policy, EU Investment
 - SCDI initiative – Blue Economy
- Consolidate membership



Maritime Scotland



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