

# INTERREG EUROPE PROJECT: OSS (ONE STOP SHOP)

***WSX ENTERPRISE***

***Peter Grant***  
***Chief Executive***

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6th  
June  
2018

# Wessex Region

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- Two and a half million people
- 185,000 businesses
- Prosperous area
- Pockets of deprivation



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# Key Industries

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- Marine
- Agriculture
- Technology
- Advanced Manufacturing and Engineering
- Financial Services
- Public Sector



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- Government '**Business Link**' service now extinct
- 51 agencies 'supporting businesses from Hampshire and the Isle of Wight'
- National Start-up Loan Scheme  
- Up to £10k loan over 3 years



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- Mentoring makes the difference



- Halves Business failure rates

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# Key Challenges

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- Businesses get very little Start-up support financially
- Depends on local Government schemes if operating
- Start-up premises well supported
- Access to finance and cashflow crucial issue for Start-up businesses
- Failure rates excessive

# WSX Enterprise

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- Not for profit Business Support company

- 34 people across the region



- Key Personnel
  - Peter Grant – Project Director
  - Julia Pearson – Project Manager
  - Sue Gray – Project Administration
  - Sam Leeds, Finance Controller and Claims

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