

# Donostia – San Sebastian

Entrepreneurial city





## Ekin+ Program

Aim: Program created in 2014 to promote and consolidate innovative business projects in San Sebastian.

**Open call for:** Entrepreneurs & Startup under 5 years old (7 biohealth), with innovative or technology-based projects.

What does it consist of?:

01

# Ad-hoc advice and Interim Management services

- Customized 10-month co-management and support service
- 60 hours of mentoring and advice with experts on critical topics such as data management, financing opportunities, intellectual property, patent system, etc.
- · Access to financing and investment (Elkargi)

02

Financial aid of €5.000 per project

03

Innovative project validation: access to other subsidies from Fomento San Sebastian

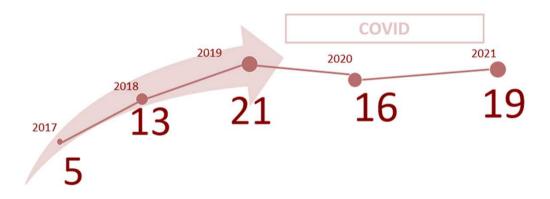
- Talent Recruitment: up to €20,000
- Strategic expenses: up to €8,000
- Technology Transfer: up to € 30,000



## Programa Ekin +

- 74 companies selected in the 2017-2021 period. (135 received applications)
- A survival rate of 98.6% since 2017
- The total investment made in the EKIN+ program has been 1.6M€. This represents an average investment per project of 21.980€.
- During the 2017-2021 period, the 74 EKIN+ projects have received a total of 190 additional grants for the Ekin+ program services with a total contribution of €676,896.

#### Evolution of the projects participate in Ekin+ programe during 2017-2021 period

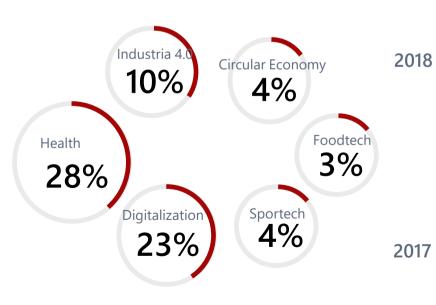






## Programa Ekin +

- 74 projects mentored since 2017.
- **❖** PROJECT SCOPE









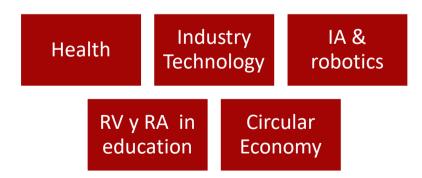


### Access to financing and investment

ELKARGI AGREEMENT to access financing for innovative companies from the Ekin+ acceleration program

- Since 2016
  - 23 operations approved (2016-2022)
  - €1.4M of financing (2016-2022).
  - €68,600 financing/project.
  - 6 operations approved 2022 (€450,000 financing)
  - €75,000 financing/project 2022

#### **SUPPORTED COMPANY ACTIVITY:**



Up to 250.000€ - 100% of bank guarantee
Currents assets

#### **Agreements conditions:**

- SME
- Loan term: up to 7 years
- Free interest payment period: Up to 2 years
- Economic contribution of FSS: 12,5%





#### Indicators 2021

**50,4%**Women

51%
University education

**47,6%**30-45 years

62,4%

Individual entrepreneurs

5%
International entrepreneurs

20%

Innovative projects

28% HEALTH

23% DIGITALIZATION



**#DonostialNN** 

# Eskerrik asko! Gracias

# Gracias Thank you

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